



9440-202<sup>nd</sup> Street, Suite 100, Langley, BC V1M 4A6  
T. 604-669-9600 | 1-866-669-9602 | F. 604-683-9316

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June 26, 2020

**Stratawest Management Ltd.**  
#202 – 224 West Esplanade  
North Vancouver, BC V7M 1A4

**Subject: Referral Fees**

Dear Councils/Owners

Please accept this letter as confirmation that:

BFL CANADA Insurance Services Inc. does not pay any fees or commissions to Stratawest Management Ltd. or their property managers for the placement of insurance for properties in their portfolio.

We have enjoyed a long-standing relationship with this firm, and have never been asked or questioned regarding paying a referral fee by either the principals or property managers.

Should you have any questions or concerns, please do not hesitate to contact our office

Sincerely,

**BFL CANADA Insurance Services Inc.**

**Joshua Ocampo**  
Vice-President, Client Executive - Real Estate Division  
T. 1-778-331-8616  
E. [jocampo@bflcanada.ca](mailto:jocampo@bflcanada.ca)



**BFL CANADA Insurance Services Inc.**  
1177 West Hastings Street, Suite 200  
Vancouver, British Columbia V6E 2K3  
[www.bflcanada.ca](http://www.bflcanada.ca)